

Jim Roy

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www.jimroy.com

Associate Broker Realtor's License in MD, DC and VA

Experience

Associate Broker/Team Leader

Long and Foster, Bethesda, Maryland, December 1998-Present

As a top agent in the Bethesda Office, my team and I give buyer and seller clients the highest quality service and work in their best interests at all times. I utilize my knowledge, skills and experiences as well as the latest technology to help sellers earn the most for their homes and help buyers find the best home at the best possible terms. We act as a transaction manager for our clients to ensure a smooth process. I recommend the finest lenders, inspectors, and lawyers in the area.

Builder / Property Manager

1 single family home, Chevy Chase, MD December 2008-July 2009

Designed and built a 4500sqft home supervising the general contractor.

4 Townhomes in Washington DC July 2003-March 2006

Pushed plans through DC's permit office (13 months), supervised general contractors and eventually became the GC of the construction of 4 new Luxury townhouses.

10 residential properties 2001 – present

Purchased, renovated and manage rental properties in DC, MD and VA.

Small Business Development Advisor

United States Peace Corps, Benin, West Africa September 1996-July 1998

Provided Management consulting for the creation of a rural credit organization, local shops, and agricultural and transformation cooperatives. Developed and executed training sessions on planning, inventory control, management, basic accounting (budgets, cash flow statements, balance sheets, and profit/loss statements), and marketing. Taught English at the high school.

Personal Achievements & Activities

Production 2010 – 38 Million

Production 2009 – 30 Million

Production 2008 – 25 Million

Production 2007 – 20 Million

Production 2006 – 29 Million

Production 2005 – 33 Million

Production 2004 – 26 Million

Production 2003 – 24 Million

Production 2002 – 17 Million

Production 2001 – 10 Million

Selected as one of "Top 30 Agents Under the age of 30 in United States" by Realtor Magazine 2003

Eagle Scout

Jujitsu student/teacher 2004 – present

Friends of the Capital Crescent Trail Board Member 2011

Member of the Town of Chevy Chase Long Range Planning Committee 2009-present

Member of the Town of Chevy Chase Land Use Committee 2008-2009

Marathons Completed - Marine Corps 2007, 2009, Disney 2010, San Diego 2010, Miami 2011

Education

Certified Distressed Property Expert September 2010

Accredited A-REO Agent June 2010



Associate Real Estate Broker License January 2006

Real Estate Sales License November 1998

Binghamton University - B.S. in Business Administration May 1996

Languages

Fluent in French